



PHYSICIAN SERVICES GROUP VALUE-ADDS FOR HOSPITALS

Fair Market Value Compensation Analysis: For our client hospital, we provided a report to support the fair market value compensation range for a group of local physicians who were proposing to take over the hospital's program for this facility. The report allowed the hospital to negotiate a level of compensation that satisfied the physicians while protecting the hospital in the arrangements.

New Practice Start-Up: For this client facility, Dixon Hughes consultants provided staff recruitment, managed care contract negotiations, physical space and equipment setup, and practice management software selection. This group was able to begin practice with all the essential elements needed for a successful practice.

Provider-Based Clinic Conversion: At this client facility, we reviewed the various issues surrounding the conversion of a free-standing clinic to a provider-based clinic, including a detailed financial analysis of the potential impact, assistance in completing the provider-based attestation and assistance in resolving the operational issues related to billing and collections.

Rural Health Clinic (RHC) Analysis: We provided this provider-based Rural Health Clinic with a detailed analysis of the clinic's financial and operational issues, offered detailed recommendations for improvement, assisted in re-evaluating provider compensation, and presented education and training for staff on RHC billing and collections rules and regulations.

Coding, Billing and Documentation Compliance: At this facility, we provided quarterly employed physician chart audits to evaluate compliance with all coding, billing, and documentation rules and regulations. We also offered continuing education for the providers and tracked significant improvements throughout the year.

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Dixon Hughes has helped hospitals of all sizes and specialties realize a better bottom line.