



**DIXON HUGHES** PLLC

Certified Public Accountants and Advisors

Services for the

## FURNITURE INDUSTRY

In an industry where change is inevitable and the competition is intense, you can't afford to let opportunities pass you by. At Dixon Hughes, we understand your challenges and can help you capitalize on opportunities to position your organization to lead in the future. In fact, we have a team of professionals dedicated to serving the furniture industry.

### **The Benefits of Experience**

Founded in the furniture capital of the world more than four decades ago, Dixon Hughes has a rich tradition of serving the furniture industry. Our Furniture Services Group has advised and assisted all facets of the industry including manufacturers, wholesalers, retailers, suppliers and trade associations. Since we work in the industry every day, we understand it from the inside out. We know how it operates and what makes it unique.

This vast knowledge allows our professionals to help clients identify opportunities and resolve problems that may otherwise be overlooked. Whether your company is considering an acquisition here in the United States or abroad, searching for a new computer system, developing an activity-based costing system or struggling with succession planning, our Furniture Services Group is available to you every step of the way.

### **Customized Services Beyond the Financial Statement**

We understand that there is much more to operating a successful furniture company than having technically sound financial statements and tax returns. Dixon Hughes' Furniture Services Group provides a number of customized services designed to help your organization reach its financial goals:

- Accounting Systems Design
- Audit
- Strategic and Tax Planning
- Inventory Control Assistance
- Cost Analysis and Costing Systems
- Budgets, Forecasts and Projections
- Financing Assistance
- Merger and Acquisition Assistance
- Executive Recruiting
- IT Support



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*Dixon Hughes  
Furniture Services Group's  
Additional Services*

- *Profit Improvement Plans*
- *Executive Compensation/  
Incentive Planning*
- *Business Valuations*
- *Feasibility Studies*
- *Foreign Sales Corporations*
- *Business Continuation/  
Succession Planning*
- *Buy/Sell Agreements*
- *Pension and Profit Sharing Plan  
Administration*
- *LIFO Inventory*
- *Business Plan Development*
- *ISO Certification Consulting*

*The Service You Need—  
The Way You Need It.*

*As the largest Southeast-based CPA firm,  
we combine deep industry experience,  
comprehensive accounting and advisory  
services and a strong commitment to  
personal service. Members located  
throughout the region direct our  
resources to your best advantage.  
In short, we can give you the service you  
need, the way you need it.*

**Committed To Your Success**

At Dixon Hughes, we are committed to the success of your business. Since we know the industry and have a proven track record in serving furniture companies, we can help your organization achieve operational efficiency and take advantage of profit-maximizing opportunities that are available to you.

Our team of professionals will listen to the needs of your organization and provide solid business advice designed to help you gain the competitive advantage that is essential for continued success in this volatile industry.

**International Services**

Our professionals can help an international client set up operations in the United States, prepare budgets, recruit personnel, provide monthly bookkeeping assistance and financial statement preparation, arrange banking and financing, and perform other related services.

We are also able to assist U.S. companies as they begin sourcing and operations in other countries through joint ventures and other business arrangements. Our involvement in Praxity AISBL, our international alliance of independent accounting firms, means we have access to resources around the world to assist you.

**For more information, contact:**

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